

Green Homes Grant Scheme

...and what it means for your business



Your customers are in good hands, whatever the future holds...



The Facts and Figures

Based on current indications, the Green Homes Grant scheme is due to run from September 2020 to March 2021.

The latest news on GHG is that there will be little effect in real terms for the replacement window market. This is as a result of the grant **only being available when replacing single glazed windows.**

Figures show that **less than 3 percent of homes in England** qualify for replacement windows under GHG requirements. Furthermore, the grant is split into primary and secondary measures, as secondary measures include windows and doors, this could impact even more on its benefits to you as a company.

Primary measures include, insulation, air or ground source heat pumps and solar thermal systems.

Secondary measures include double, triple and secondary glazing. Also, upgrading doors to energy efficient alternatives (replacement of doors fitted prior to 2002). Draught proofing, hot water tank / appliance tank thermostats / heating controls, as well as thermostatic radiator valves, smart heating controls or zone controls are also secondary measures.

A Homeowner can have one or more of the works above carried out under the scheme. However, to qualify for a secondary measure installation, a primary measure installation must be carried out and the cost of the secondary measure must not exceed that of the primary measure.

Example...

A Homeowner applies for a grant voucher for loft insulation and replacement of their **single glazed windows**. The voucher will only cover 2/3 of the total cost (exc. means tested grant for low earning households, which will be 100%)

The loft insulation being the primary measure is at a cost of £1,500.00. Therefore, the cost of the **single glazed window replacements**, being the secondary measure, cannot exceed £1,500.00. Any amount exceeding this would be the responsibility of the Homeowner.

With this in mind, what is the cost to your company?

To become a registered Green Homes Installer, you'll require Trustmark membership. To qualify for membership, you'll need to be **PAS 2030:2019 accredited**. Find out more at trustmark.org.uk.

PAS 2030 is the standard that all Green Deal and ECO Installers must be compliant with. It sets out requirements that all Installers must follow to ensure that the installation of the energy efficiency measures under Green Deal or ECO is completed properly.

How to achieve PAS 2030:2019 accreditation

PAS 2030 assessments combine an office based assessment followed by an on-site assessment which can be carried out by a Trustmark Scheme Provider and will include the TrustMark Framework requirements at the same time. The cost is **£800 + VAT** which includes the cost for all initial assessments required to become PAS 2030 accredited.

Please note, if your initial assessment is not successful, then additional costs apply for each subsequent assessment, and if you operate from multiple locations, further assessments at additional costs will apply.

What's involved in the assessments?

Office based assessment: This will usually take half a day, where you are required to demonstrate that your company meets the management systems and competency criteria of the scheme.

On-site assessment: This will also take approximately half a day, where you will need to demonstrate that your company meets the technical standards for the installations you carry out. A checklist will be provided before assessment.

TrustMark Framework: This assessment is covered during your office assessment and on-site assessment.

Once all assessments are completed, you will be advised of any actions that need addressing. Once evidence for all actions is received a recommendation will be given for final review and decision.

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Scheme requirements that will be assessed during application assessment and yearly audit

- There is an individual responsible for the company's certification and all activities relating to PAS 2030 (usually a Business Owner or Director).
- A Health and Safety policy that identifies risks associated with the installation of energy efficiency glazing and doors.
- A process for identifying and resolving product and process non-conformities.
- Able to identify all activities relating to PAS 2030.
- A complaints process and register that manages issues relating to PAS 2030.
- A process for ensuring and recording all equipment is calibrated and maintained.
- That all product storage and transportation is conducted safely, in accordance to manufacturers' instructions.
- That all employees and subcontractors maintain MTC competence and are appropriately trained in the occupation they perform.
- A process for assigning work to the appropriate staff and supervising their work.
- Management of subcontractors including management of contracts (if applicable).
- Work is inspected and verified by the appropriate competent person.
- A process that details the work specific tasks that should be undertaken for each installation.
- A process for managing any changes in specification that will change the installation process.
- A process for declaring that installations meet the requirements of PAS 2030.
- Work is undertaken by Competent Persons and in compliance with the Building Regulations.

Ongoing costs involved for PAS 2030 accredited Installer

Each year you will be subject to a half day assessment to ensure that your company's processes, procedures and competency still meet the PAS 2030 criteria. This is in addition to your normal Competent Persons and IBG provider's schemes.

The cost for this is **£400 + VAT**, though if you operate from multiple locations then further assessment at further costs will apply.

Each installation relating to PAS 2030 (All Green Homes Grant work) will need to be registered to TrustMark. This incurs a cost which we believe is around **£8.00 + VAT** per installation payable directly to TrustMark, though they are still yet to confirm.

TrustMark membership fee

To be PAS 2030 accredited you also need to be a TrustMark member. The fee for this is invoiced monthly at **£10.00 + VAT**. Though, the cost and frequency of invoicing may change in 2021.

Does the scheme fit your business model?

To summarise, the scheme is likely to be of little benefit to companies that do not undertake a large proportion of installations involving the replacement of single glazing or provision of secondary glazing. Also, take into consideration that only 3 percent of homes in England have single glazing. Replacing older doors with energy efficient doors would need to be a large part of your market share for the scheme to be of any real benefit. This, combined with the fact that achieving PAS 2030 accreditation is costly and time consuming, makes the scheme fairly redundant for many businesses.

Therefore, our advice is to speak to your customers as soon as possible to explain that the grant vouchers are only available when used to replace existing single glazed windows.

Any Questions?

If you have any questions, we're on hand and ready to help. Call us on **01582 456 147**, e-mail **support@pwwed.co.uk** or get in touch via our Installer Portal.



☎ 01582 456 147 ✉ support@pwfed.co.uk

📄 01582 412 215 🌐 www.pwfed.co.uk

📍 Federation House, 85-87 Wellington Street, Luton LU1 5AF

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